

NEWS

For Immediate Release

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Compass Technologies Enters Into Strategic Partnership with WebEyeAlert, Inc.

Compass Technologies, Exton, PA and WebEyeAlert Inc., Chelmsford, MA have entered into a strategic partnership for a fully integrated security system solution providing both advanced video surveillance/video monitoring and Access Control.

Compass Technologies, Inc. designs, manufactures and supports Access Control and Security Management systems and provides products that integrate new technologies, enhance safety, and assure the security of people and property.

WebEyeAlert Inc. is a US-based developer and manufacturer of next generation video surveillance and video monitoring applications that leverage the power of the IP network to help better protect people, facilities and assets.

WebEyeAlert's DVR+ digital video recorder and NVR+ network video recorder systems will be integrated with Compass Technologies' Access Control systems, in order to enable convenient one-click access from the Compass Access Control event Console to live video, video playback and export of video. In this way, access control events can be seamlessly correlated with video data.

Utilizing a Web server with embedded RDBMS database, WebEyeAlert video solutions are Web enabled enterprise class security solutions. Their unique two-tier architecture implements robustness, scalability, centralized management, event indexing, and system monitoring.

Bill Agudelo, Sr. Vice President and Division Manager for WebEyeAlert Inc., said, "Compass has a clear vision and solid understanding of the Access Control market. The strategic partnership between our companies will provide synergistic benefits to our customers. Compass Technologies' Access Control systems integrated with WebEyeAlert's recording solutions provide an integrated security

system that is easy to use and maintain, while providing the scalability and robustness required for larger installations, including educational institutions, correctional facilities, hospitals, transportation centers and corporate campuses.”

Jerry Cordasco, Vice President of Compass Technologies adds, “In the marketplace today, integration is extremely popular. As importantly, Compass’ approach with WebEyeAlert is more than technical integration. It is a go to market business partnership that identifies specific target vertical markets. WebEyeAlert shares our philosophy offering the highest quality products and outstanding service, which distinguishes us from the competition. Both Compass and WebEyeAlert are confident this strategic partnership will pay dividends for all concerned.”

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